

## finding tomorrow's opportunities - today

## Global Infrastructure Dialogue The Summit

17<sup>th</sup> and 18<sup>th</sup> of June 2025, Frankfurt, Sofitel Opera



### **BIG PICTURE TOPICS**

- · Risk vs. Reward: Mastering Infrastructure Developments & Investments in 2025
- · From Vision to Reality: Unlocking Investment Potential in the **Energy Transition**

### **FOCUS: ENERGY TRANSITION:**

- · Energy Transition/Digital Infra
- · Powering Ahead: What Surprises Await Us in the Energy Sector
- · Battery Storage: Back to the Future—Where Will the Power Come from Next?

### **SECTIONS / REGIONS**

- · Empowering Change: New Business Models for More Developments in Africa and the emerging markets
- Building Bridges: Towards a Smarter and Greener Infrastructure in Europe & Growth Markets

### **INVESTMENTS / FINANCE**

- · When Bigger Isn't Better: Finding a Perfect Fit with Mid-Market GPs
- Private Debt vs. Bank Loans: A Game of Leverage and Limits

### ATTENDEES AT INFRASTRUCTURE DIALOGUE EVENTS HAVE BEEN:

- · 3i
- · Abrdn
- · Acciona Concessions
- · Acciona Infrastructures
- · Aecom Capital
- · Aerzteversorgung Westfalen Lippe
- · AlMco
- · All State
- · Allianz Global Investors
- · Allstate Investments Infrastructure and Real Assets
- · American Triple I Partners
- · AMP Capital
- Ampega
- · Anotech
- · AP1 · APG AM
- Ardian
- · Arjun Infrastructure
- · Asga Pensionskasse
- · Asian Development Bank · Asper Investment Management Ltd
- · Atp
- · Australian Super
- · Avaada Group
- · Aviva Investors
- · AXA
- · Axa IM
- · Bank of America/ Merril Lynch
- · Banque des Territoires Caisse des dépôts
- · Bayrische Versorgungskammer
- BBGI
- · BBGI Global Infrastructure
- · BEIS Bender
- ·BII
- BlackRock Bluefield
- · BNDES · Calpers
- · CalSTRS
- · Carlyle Alpinvest
- · CDC Group
- · Centrica Pension Fund
- · Ceres Infrastructure Asset Management
- · Chapel Hill Denham
- ·CIBC
- Colas
- · CPPIB

- · Credit Mutuel Capital Prive
- Demeter
- · Deutsche Bahn
- · Deutsche Bank
- ·DIF
- · Dii Desert Energy
- · DNV
- · DTCP
- · DWS
- · EBRD
- · EDF Invest
- · Egis Projects
- · European Investment Bank (EIB)
- Engie
- Equitix
- · Euroports
- · European Commission
- · European Investment Bank (European Investment Bank (EIB))
- EV Pay
- · Future Fund
- ·GIC
- · Gleiss Lutz
- Guelermak
- · HCOB
- · Hermes Infrastructure
- · HSBC
- Hydeal
- · Hydrogen Prospect
- · iCON Infrastructure LLP
- · IFM Investors (UK)
- · IMAS Foundation
- · InfraRed Capital Partners Limited
- · Ireland Strategic Investment Fund
- · IST Investment Foundation
- · KfW IPEX-Bank GmbH
- · KfW-IPEX Bank
- · Kommunalkredit Austria
- · Kontora Family Office
- · Korea Development Bank KZVK Dortmund
- · La Banque Postale
- · La Banque Postale AM Laernes Pension
- · LGIM Real Assets
- ·LTIIA
- Macquarie
- $\cdot \, \mathsf{MAPPP}, \, \mathsf{Directorate} \, \, \mathsf{General}, \, \mathsf{Treasury}$ France
- · Maquarie Capital

- Meridiam
- MetLife Investments
- · Meyersside Pension Fund
- ·MN
- · Morgan Stanley
- Mubadala
- New York Retirement System
- NextEnergy
- · Nippon Life Insurance
- · OMERS
- · Ontario Teacher's Pension Plan
- · Orascom
- · Palladio Partners
- PensionDanmark
- · PFA Asset Management
- · PGB Pensionsdiensten
- · PGGM AM
- PGGM Investments
- · Prudential Capital group
- · PSP Investment
- ·QIC
- · R+V Lebensversicherung
- · R3AMP GmbH
- · Reichmuth & Co Investment
- Management AG
- · Reichmuth Infrastructure
- Roadis · Santander AM
- · Sequoia Investment Management
- Company Limited · Siemens Financial Services
- · Signal Iduna
- · SIGNAL Iduna Asset Management
- · Silkway West Airlines
- · Slate Asset Management
- ·SMBC
- · SUSI Partners
- · Swiss Life AM
- Swisslife Talanx
- · Talanx Asset Management GmbH · UK Government
- · UNIQA Capital Markets
- USS
- · Versorgungsanstalt des Bundes und der Länder
- · Vinci Concessions
- · White & Case
- · Wood
- ...and many more





### FLORENTINA FREISE

Founder Dialogue Capital

### Dear Ladies and Gentlemen.

It is with great pleasure that I welcome you to GID 2025, taking place on 17-18 June at the Sofitel Frankfurt Opera.

Held under the timely theme "A Safe Harbour to Weather the Storm," this year's forum convenes a carefully selected global community of senior limited partners and general partners at the forefront of shaping the future of real assets.

Over the course of two concentrated days, GID 2025 provides an exclusive, closed-door environment to explore infrastructure investment strategies as the asset class gains prominence within diversified institutional portfolios. From capital deployment to long-term performance, discussions will delve into how leading institutions are responding to a rapidly evolving investment landscape.

The agenda features interactive, peer-level sessions conducted under Chatham House Rules, fostering open, nuanced dialogue and offering privileged insight into portfolio priorities, sector-specific dynamics, and global capital flows.

Thoughtfully integrated networking moments create space for authentic exchange and meaningful relationship building among senior decision-makers.

### Key themes for 2025 include:

New opportunities and overcoming emerging hurdles

The energy transition and the integration of AI across infrastructure assets and investment processes

Financing strategies across the capital stack — both debt and equity  $% \frac{1}{2}\left( \frac{1}{2}\right) =0$ 

In-depth exploration of sectors such as renewables (including storage), transport, fibre, digital infrastructure, and emerging technologies

Regional perspectives from EMEA and North America, with an emphasis on cross-border trends and evolving regulatory frameworks

We look forward to welcoming you in June — to exchange ideas, gain exclusive insights, and uncover actionable opportunities aligned with your strategic investment objectives.

Best regards, Florentina

**Florentina Freise,** Founder, Dialogue Capital





**DR. FELIX SCHMIDT**Senior Economist, Berenberg

Opening Plenary 10:00–10:10 | Marais I & II Welcome to GID 2025

Opening Remarks
10:10-10:20 | Marais I & II
Keynote Address
Dr. Felix Schmidt,
Senior Economist, Berenberg
Coping with Disruption: Economic and
Political Outlook for the Advanced World

Followed by audience Q&A 10:20-10:30 | Marais I & II Partner Perspective Anotech - Welcome to the Programme

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TIME	SALON	TITLE		
Registration from 13.00 onwards				
14:00 PM - 15:00 PM	Marais I	When Bigger Isn't Better: Finding a Perfect Fit with Mid-Market GPs		
14:00 PM - 15:00 PM	Marais II	From Vision to Reality: Unlocking Investment Potential in the Energy Transition		
15:00 PM - 15:30 PM	Mezzanine	Networking Break		
15:30 PM - 16:30 PM	Marais I	Infra Funds Exploring Private Equity: Pros and Cons of this Crossover		
15:30 PM - 16:30 PM	Marais II	Building Bridges: Towards a Smarter and Greener Infrastructure in Europe & Growth Markets		
16:30 PM - 17:00 PM	Mezzanine	Networking Break		
17:00 PM - 18:00 PM	Marais II	Empowering Change: New Business Models for More Developments in Africa & Emerging Markets		
18:30 PM	-	Dinner (by invitation only)		

### **DAY II - 18<sup>TH</sup> OF JUNE 2025**

TIME	SALON	TITLE	
10:00 AM - 10:10 AM	Marais I & II	Opening Remarks: Welcome to GID 2025	
10:10 AM - 10:20 AM	Marais I & II	Keynote: Coping with Disruption – Economic and Political Outlook for the Advanced World	
10:20 AM - 10:30 AM	Marais I & II	Partner Perspective: Anotech – Welcome to the Programme	
10:30 AM - 11:00 AM	Mezzanine Area	Networking Break	
11:00 AM - 12:00 PM	Marais I	Fundraising Follies: How Can We Turn Our Trials into Triumphs?	
11:00 AM - 12:00 PM	Marais II	Risk vs. Reward: Mastering Infrastructure Investments in 2025 From AI & Digital Infra to Core Assets: Where Are the Opportunities? How to minimize risks?	
12:00 PM - 13:00 PM	Mezzanine Area	Networking Lunch	
13:00 PM - 14:00 PM	Marais I	Greening Transportation: All Aboard the "E-Train Express"Explore the transformation of the transport sector—from rail, EV charging, and e-mobility to greener ports and airports	
13:00 PM - 14:00 PM	Marais II	Infrastructure Resilience Under Pressure: Financing Challenges from Rates, Regulation, and Strategic Security Concerns	
14:00 PM - 14:20 PM	Mezzanine Area	Networking Break	
14:20 PM - 15:20 PM	Marais I	Private Debt vs. Bank Loans: A Game of Leverage and Limits	
14:20 PM - 15:20 PM	Marais II	Powering Ahead: What Surprises Await Us in the Energy Sector?	
From 15:20 PM onwards	Mezzanine Area	Farewell Networking	

GID 2025 | Day I 17th of June 2025

### 14:00 PM - 15:00 PM Marais I

### When Bigger Isn't Better: Finding the Perfect Fit with Mid-Market GPs



Luis Quiroga, Co-Founder, Asper Investment Management (Moderator)



Managing Partner, Demeter



Investment Director,



Chairman, VisionEdgeOne



Managing Partner, CapMan Infra

### 14:00 PM - 15:00 PM Marais II

### From Vision to Reality: Unlocking Investment Potential in the Energy Transition – Bridging Capital,

Infrastructure & Carbon Solutions Despite abundant capital, slow project starts and regulatory hurdles persist. This session explores how investors can bridge this "implementation gap" — with a focus on Core Plus and Small-to-Mid Cap infrastructure opportunities, carbon capture and storage (CCS), and renewables.



Head of Sales (National), CEE Group (Moderator)



Senior Director, PSP



Head of Infrastructure **Equity, Aviva Investors** 



Partner, Alba Infrastructure Partners



Power & Gas Lead, ECCO Climate



Global Head of BD,





Myra Investments



Managing Director. Patrimonium



Managing Director Utilities & Renewables at RBC Capital Markets



### 15:30 PM - 16:30 PM Marais I

### Infra Funds Explore Private Equity: Pros and Cons of the Crossover



Founding Partner, Agere (Moderator)



Equity, Aviva Investors

AYMERIC Head of Infrastructure Investments, Access

Capital Group



Infrastructure Partners

GUY AUGER Partner, Andera Partners

### **Building Bridges: Smarter and Greener Infrastructure in Europe & Growth Markets**



Policy Officer, European Commission (Moderator)



Managing Partner, Palladio Partners



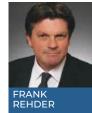
Head of Infrastructure Funds, EBRD



Chairman of the Board of Trustees, NDP (Saudi



Head of Financing, SBI Shinsei Bank



Head of Alternative Investments, Kontora Family Office

#### 17:00-18:00 Marais II

### Empowering Change: Business Models for Infrastructure Development in Africa & Emerging Markets



Director, Sustainable Infrastructure Policy, EBRD (Moderator)



Partner, SIB Partners



Director, KfW IPEX-Bank



Head of Origination, SMBC



Founder, Zenaga Foundation



VP, Equity & Investor Relations, Avaada



Partner, Magellan Finance



CEO, Lango



Founding General Partner, Seedstars Africa Ventures

GID 2025 | Day II 18<sup>th</sup> of June 2025

### 11:00 AM - 12:00 PM Marais I

### **Fundraising Follies: Turning Trials into Triumphs**



Founder, Niendorf Climate Finance (Moderator)



Partner, Alba Infrastructure Partners



Head of Fund Investor Relations, CapMan



Director of Fundraising (France, Belgium, Southern Europe), PATRIZIA AG



Founding Member, VisionEdgeOne

### 11:00 AM - 12:00 PM Marais II

### Risk vs. Reward: Mastering Infrastructure Developments & Investment Strategies in 2025

From AI & Digital Infra to Core Assets: Where Are the Opportunities? How to minimize risks?



CEO, Anotech



Technical Director,



Investment Director,



Executive Director,



Policy Officer, European Commission



Project Director, EBRD

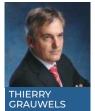


Head of Structuring & Origination, Infrastructure, Talanx

### 13:00 PM - 14:00 PM Marais I

### Greening Transportation: All Aboard the "E-Train Express

Explore the transformation of the transport sector—from rail, EV charging, and e-mobility to greener ports and airports—as infrastructure investors adapt to decarbonization and digitalization.



EU Director, CSSA



Technical Director Landesbetrieb Straßenbau Nordrhein-Westfalen



Global Head of BD



Director, KfW IPEX-



Investment Director.



Head of Marketing Department, Silkway West Airlines



Senior Director, EMEA Routers & Sales, Semtech



**KAVIAN** EV Charging, Bender



EV Charging, BSI



CTO EV Charging, EV Pay

### Infrastructure Resilience Under Pressure: Financing in the Age of Rates, Regulation, and Security



Project Finance Specialist, European Investment Bank (EIB) (Moderator)



DANIEL KOERHUIS Policy Officer, European Commission

14:20 PM - 15:20 PM Marais I

### Private Debt vs. Bank Loans: A Game of Leverage and Limits

Banks continue to finance the majority of the European market's needs—a stark contrast to the U.S., where private capital dominates. Yet private debt is gaining ground, driven by the evolving financing demands of the energy and infrastructure transition. Multi-sourced structures—blending bank facilities with institutional term loans—are becoming the norm. For debt investors and lenders, this shift opens up opportunities across the spectrum, from large-scale deals to the lower mid-market. As liquidity remains critical, the question persists: does current pricing adequately reflect underlying risk—and where can attractive returns still be found?



Principal, Sequoia Investment Management Company (Moderator)



Head of Syndication, La Banque Postale



Director, KfW IPEX-



Senior Advisor, Ampega



Head of Project Finance, European Investment Bank (EIB)



Executive Director, HCOB



Head of Financing, SBI Shinsei Bank



Head of Infrastructure Debt, UBS



Senior Director, Infrastructure Debt – EMEA, MetLife



Director, Global Sustainable Finance, Merrill Lynch International



Head of Infrastructure Debt, abrdn



### Powering Ahead: What Surprises Await in the Energy Sector?

Battery Storage: Back to the Future - Where Will the Power Come from Next?



CEO, Dii Desert Energy (Moderator)



CEO, HyDeal



CFO, Hydrogen



Head of Origination & BD, ID Energy Group



Power & Gas Lead, ECCO Climate



Partner, Andera Partners



Head of Power & Renewables, SMBC



Managing Partner, Demeter



Head of Global Direct



Renewable Energy Business Development Manager, Aspiravi Spain (Aspiravi Group)



Founding Partner,



BEIS Head Of Investor Relations · Department for Business, Energy and Industrial Strategy (BEIS)



GID 2025 is Europe's most forward-thinking infrastructure dialogue, uniquely blending intimate networking, high-calibre investor discussions, and cutting-edge themes. Held in Frankfurt, it's where decision-makers from LPs, GPs, banks, DFIs, and developers shape tomorrow's infrastructure landscape.

### Why Attend?

- Candid Conversations, Not Keynotes Each session is designed as a dialogue, not a monologue.
- Top-Tier Participants Engage with global leaders from Aviva, CapMan, EBRD, Acciona, USS, and more.
- Strategic Themes From energy transition and private debt to African megaprojects and green transport.
- Mid-Market & Core Plus Focus Dive deep into the sectors and deal sizes often overlooked elsewhere.
- Purposeful Networking Two focused days with curated participants—no expo halls, no fluff.

If you're looking to gain deeper insights, build stronger connections, and unlock more capital allocation opportunities, GID 2025 is the place to be.



### EXPERTISE DELIVERED AT ALL STAGES, SECURING YOUR PROJECTS FROM CONCEPT TO EXECUTION.

Supported by 50+ industry leaders, we transform real-world challenges into solutions, ensuring successful project delivery.



WE MAKE SURE IT'S DELIVERED.



₩ RENEWABLE ENERGY

INFRASTRUCTURE

CONVENTIONAL ENERGY

business.management@anotech.com

### **DEEPAK AGRAWALA**



## SENIOR EXECUTIVE VICE PRESIDENT EQUITY & INVESTOR RELATIONS, AVAADA GROUP

Deepak heads Equity & IR as Senior EVP at Avaada Group. He also looks at International Strategy & BD for Green hydrogen / Ammonia. With 20+ years of experience in financial

markets, Mr. Agrawala is an expert in Institutional Equities, IB, Fundraising, M&A and Capital Markets. Prior to Avaada, he worked for top-tier companies - Bank of America Merrill Lynch, Deutsche Bank, E&Y, CRISIL, Elara Capital and Bajaj Auto. He has been actively involved in transactions involving raising ~ US\$ 11bn of capital across multiple sectors. He completed Mechanical Engineering from VJTI, Mumbai and MBA from IIM Lucknow.

### **DARREN AHRENS**



### **TECHNICAL DIRECTOR, ANOTECH**

Darren Ahrens is a seasoned Marine and Offshore Engineering and Project Management expert with over 35 years of global experience across major energy projects. As Technical Vice President at Anotech and Founder of Ahrens Marine &

Offshore Engineering Services, he has led complex CAPEX developments, including FPSO design, construction, and offshore integration. Known for his strategic vision, leadership, and commitment to safety, Darren has successfully delivered high-impact projects across Australia, Asia, and Europe. His expertise spans from concept to execution, making him a trusted advisor in the energy sector. Darren brings deep insight into engineering excellence and operational delivery for large-scale energy investments.

### **THOMAS ALBERGHINA**



## DIRECTOR INFRASTRUCTURE, KFW IPEX-BANK

Thomas and his team help German and European clients with infrastructure financings particularly for rail- and road projects in the Americas, Western Europe and Australia. In recent years they have

successfully concluded major financing transactions, each of which has stood out owing to the flexible application of the range of financing instruments available for providing the necessary liquidity to large infrastructure projects. Moreover, they have also closed an increasing number of projects in the digital infrastructure space. After working as a securities trader at Istituto Bancario San Paolo di Torino, in 1989 Thomas transferred to Commerzbank, where he worked in a variety of functions including international export and project finance. In 2001 Thomas joined Bankgesellschaft Berlin, where he worked in the area of capital market transactions and was responsible for credit trading as well as the systems and processes in the lending business. Thomas has worked for KfW IPEX-Bank GmbH since 2004.

### **ABDULLAH ALRAKHIS**



## CHAIRMAN OF THE BOARD, TRUSTEES NATIONAL DEVELOPMENT PROGRAM

Abdullah Alrakhis is a Saudi industrialist, investor, venture capitalist, public policy expert, and philanthropist. He chairs major national programs in Saudi Arabia, including the National Development Program and

Health Transformation Cluster, and sits on boards of leading institutions such as Oxford's International Advisory Board and the Singapore National University Council. A former member of Harvard Kennedy School's Dean's Council, he serves as a strategist and advisor across public and private sectors. His investment portfolio, exceeding \$10 billion, spans telecommunications, IT, healthcare, manufacturing, and infrastructure. He holds degrees in engineering, policy, and

### **ROUZBEH AMINI**



### HEAD OF INFRASTRUCTURE ORIGINATION AT TALANX GROUP -AMPEGA ASSET MANAGEMENT

Rouzbeh Amini, based in Germany, is currently a Head of Structuring and Origination, Infrastructure Investments at Ampega, bringing experience from previous

roles at RBC Capital Markets, Goldman Sachs and Royal Bank of Scotland. Rouzbeh Amini holds a 2005 - 2006 MSc at The University of Edinburgh. With a robust skill set that includes Private Equity, Management, Financial Modeling, Capital Markets, Derivatives and more, Rouzbeh Amini contributes

### **INIGO ARRAIZA**



## HEAD OF ORIGINATION & BD, ID ENERGY GROUP

Executive with 20+ years of experience in energy, wind, infrastructure, and strategic consulting across Spain and internationally. Known for solving complex challenges with a unique perspective. I've led IBEX 35 firms in

launching infrastructure projects, securing permits, financing, and building international teams. I've overseen 5,000+ MW in operation and managed a holding of 73 companies. Skilled in P&L, M&A, mobility, and EVs, I guide strategic growth with strong multicultural networks. Passionate about disruptive tech, I advise funds and investors on global operations, regulation, and risk. Father of two, I enjoy classical music, adventure sports, and reading.

### **GUY AUGER**



### PARTNER, ANDERA

Guy joined Andera in 2021 as a Partner to launch the Andera Infra team. He has over 15 years of experience in the renewable energy sector, including roles as investor (Eolfi), developer (Veolia), and consultant, having led Greensolver from 2013 to 2020. He began his

career with EY in Canada and later in France, then held roles at major North American companies (Haagen-Dazs, Quebecor, Pepsico, Dell). Since 2007, he has been involved in over 50 renewable energy transactions. A seasoned entrepreneur, he founded eight companies before joining Andera. He is a Canadian CPA and bilingual in French and English.

### **PETRA BECKEFELD**



### TECHNICAL DIRECTOR, LANDESBETRIEB STRASSENBAUNORDRHEIN-WESTFALEN

Since 2021, Petra Beckefeld is heading as Speaker of Directors and technical director Strassen.NRW, a State Enterprise that is tasked with planning, construction and maintenance of 17,000 km of State roads as

well as Federal highways.

Prior to this, she headed the Department of Civil Engineering and Surveying in Wiesbaden, where she established the Green City Masterplan and resulting from this several sustainable digitalisation projects, i.e. the pilot for an environmental and traffic data driven proactive and sustainable traffic management.

Prior to this, she led Public-Private-Partnership-Projects as the Managing Director at VAMED Health Project GmbH in planning, organization and construction of hospitals.

This followed 16 years of experience in different management positions in Germany, Poland and Hungary at HOCHTIEF AG, especially in infrastructure projects. She studied Civil Engineering in Hanover and Brunswick and holds a PhD since 1991 from the Technical University of Brunswick.

### **ADRIEN BERLIOCCHI**



## EMEA SENIOR DIRECTOR SALES, SIERRA WIRELESS

Adrien Berliocchi is Senior Director for EMEA IoT Connected Services Sales at Sierra Wireless, a Semtech company and is responsible for sales of IoT managed connectivity and Cloud services in the EMEA

market in both the direct and indirect channels.

Prior to joining Sierra Wireless three year ago, he held key roles in the industry, including head of worldwide sales at Titan a spin off from Telit. He has extensive global experience leading international teams and customers, with experience in Germany, Japan, China, US and now EMEA. Adrien hold a Master of Science from ENAC (Toulouse) and an MBA from HEC Paris.

### **JAN VAN BILSEN**



## CHIEF INVESTMENT OFFICER AND COUNTRY MANAGER. IFC

Jan is IFC's Head of the Frankfurt office, responsible for managing relationships with the private sector, governments, and development finance institutions in five European countries. Prior, he held different

managerial roles at IFC in Europe, the Middle East, and South Asia, in the financial and real sectors. Before joining IFC in 2001, Jan worked for ABN AMRO Bank in the Netherlands, Hong Kong, Bahrain and London in corporate banking and project finance.

### **BARBARA BOOS**



### FOUNDER, NIENDORF CLIMATE FINANCE

Barbara is a seasoned investment practitioner in the climate and infrastructure space. Prior to becoming an independent advisor, she held various positions at the European Investment Bank (EIB) Group for more than

20 years and was heading the Climate and Infrastructure Fund investment activities from 2018 to 2023.

Barbara has extensive experience of renewable energy, energy efficiency, environment and resources, sustainable transport, digital and social infrastructure fund investments and a solid ESG and risk background. During her career, Barbara held various executive and non-executive board positions. Barbara is a member of the UNPRI Infrastructure Advisory Committee.

### **MAXIME BOUAN**



## FOUNDING GENERAL PARTNER, SEEDSTARS AFRICA VENTURES

Maxime Bouan is a founding General Partner at Seedstars Africa Ventures, a pan-African VC firm investing in early-stage startups from seed to Series A. Backed by Seedstars, a leading global emerging market accelerator,

the fund is sector-agnostic with a focus on high-impact ventures and differentiates itself by having a lead investor profile with a focused investment strategy.

Its conviction-based lead investment capacity has made well positioned to invest in infrastructure sectors where its portfolio companies are reaching nearly 100 million users in Africa already. Its infrastructure portfolio today is comprised of energy (Beacon Power Services), telecom (Poa Internet) and e-mobility battery swapping infrastructure (Ampersand).

Previously, Maxime served as Regional Manager for Africa at BlueOrchard Finance, where they grew investments in nearly 60 transactions and across 14 countries.

With over 15 years of experience in African investments, Maxime not only deploys capital but actively creates business opportunities and strategic support for founders. Passionate about inclusive growth and gender-balanced leadership, he brings a hands-on, value-adding approach to every investment. He is also an independent Investment Committee member of the AECF in Nairobi, Kenya

### **KAMIL BURGANOV**



### VICE PRESIDENT. GIC

Kamil Burganov is a Vice President at GIC, with extensive experience in infrastructure and energy investments. He began his career in 2007 as an analyst at J.P. Morgan, later joining Xenon Capital Partners, where he led acquisitions and portfolio oversight

across power and natural resources. He also held a business development role at energy storage firm SustainX before returning to J.P. Morgan as Vice President in Transport Infrastructure Investment Banking. At GIC, Kamil has served on the boards of major infrastructure assets including Budapest Airport, Associated British Ports, CETIN, and Heathrow (as Alternate Director).

### SABINE CALMER BRAAD



### **HEAD OF GLOBAL DIRECT INVESTMENTS** - PRIVATE MARKETS, ATP

Sabine is Head of Global Direct Investments which is responsible for the management of the majority of ATP's illiquid exposure with a portfolio of approx. DKK 85bn across private equity, infrastructure, natural resources

and credit. The team is responsible for the full lifecycle of the investment and screens investment opportunities, assesses portfolio fit, completes due diligence and performs the deal negotiations. The team has a global investment mandate and is focused on making minority investments in assets which exhibit strong down-side protection. Investments are typically undertaken with selected like-minded strategic partners with alignment of interest. ATP is an active and responsible investor who seek influence via various positions such as investor boards, board and observer roles.

### **GEOFFROY CÉREZ**



### DIRECTOR OF FUNDRAISING FOR FRANCE, BELGIUM AND SOUTHERN **EUROPE, PATRIZIA IMMOBILIEN AG**

Geoffroy Cérez is Director of Fundraising for France, Belgium, and Southern Europe at PATRIZIA Immobilien AG, supporting the firm's global capital-raising efforts. He

brings 10 years of experience in capital markets and real estate. Before joining PATRIZIA, he led capital raising at BNP REIM in France. Geoffroy began his career in London at Lehman Brothers and later joined the Equity Sales team at Nomura in Paris. His appointment strengthens PATRIZIA's pan-European fundraising platform, which serves institutional investors seeking cross-border real estate opportunities across diverse asset classes and geographies.

### **JAMIE CLARK**



### SENIOR DIRECTOR - INFRASTRUCTURE **DEBT, METLIFE INVESTMENT MANAGEMENT LIMITED**

Jamie Clark is a Senior Director in the Infrastructure Debt, Private Capital team at MetLife Investment Management. He is responsible for the origination and execution

of debt investment opportunities, as well as the ongoing portfolio management of those investments. Previously he worked for a Canadian bank in their Infrastructure, Power, and Utilities team, with time spent in their London and Singapore offices. Clark joined MetLife in 2020 and has 14 years of experience in finance, with 13 years' experience in lending, advisory and investing in the infrastructure sector. Clark is a graduate of the University of St. Andrews where he earned a MA (Hons) in Management.

### PIERRE BENOIST D'ANTHENAY



### FOUNDER, AETHERALYS

Pierre Benoist d'Anthenay is an investment professional with 20+ years of experience and €10 billion in investments across telecoms, energy, infrastructure, private equity, and real estate. In 2025, he founded Aetheralys, advising corporates and institutions on real

assets. From 2018-2023, he led EDF Invest, doubling AUM and pioneering ESG strategy. He previously held senior roles at EDF and Eutelsat and began his career at KPMG and PwC. Pierre has served on boards of major infrastructure and energy firms and is a frequent industry speaker. He holds advanced degrees from Panthéon-Assas University and ESCP.

### **PHILIPPE DETOURS**



### MANAGING PARTNER, DEMETER

Philippe Detours joined Demeter in 2013 and serves on the management board, overseeing infrastructure funds. He began his career in Asia at Crédit Agricole Indosuez before moving to ABN AMRO in Europe, where he held various roles in Paris, Amsterdam, and

London, focusing on client coverage and structured finance. In 2003, he specialized in PPP and infrastructure financing. Philippe joined Macquarie in 2005, leading financial advisory, fundraising, and principal investments for infrastructure assets. At Demeter, he manages investments in several renewable and infrastructure projects, including Eifficentre, SOPARSOL, and Eiffigreen.

### FLORIAN DE CHAISEMARTIN



### **HEAD OF ORIGINATION, SMBC**

experienced Highly and versatile Infrastructure Debt experience in Origination and Distribution. 19 years working in Infrastructure Debt. Junior debt, senior debt, special situations.

Experience of Infrastructure Debt Origination across UK, Europe, Scandinavia and other areas. Ability to originate, structure and execute deals in English, French, German and Italian. Progressing Spanish at the moment.

Sectors covered are Transport (ports, airports, roads, tunnels, rail, service stations), Energy (utility/merchant power, renewable energy projects), Social Infrastructure (PFI), Student Accommodations. With some side experience in structuring of property loans.

Origination and coverage exposure ranges from investment grade down to high yield / junior debt, project finance and corporate debt/private placements. Junior and senior debt.

Also involved in leading fund launches and fund structuring for 3 funds from investment grade to high yield - special situations. Plus fundraising with European, Asian and British investors.

Managing teams of specialised originators.

### STEPHANE DUHR



Partners, a recently created infrastructure asset manager resulting from the spin-out of the infrastructure projects team of 3i. Alba has c.€lbn of AUM.

Stéphane has been working in the infrastructure investment business for c. 20 years, focusing on the origination, execution and asset management of greenfield and brownfield projects in France, Benelux and Germany, across all sectors, ranging from social infra, telco, green energy, up to smart cities / green mobility.Prior to 3i, Stéphane was at Barclays, which he joined in 2005 to set up the business and originate investment opportunities in France. Stéphane holds an MBA from INSEAD, an MSc in Engineering from Ecole Centrale Paris and an MSc in Finance & Economics from the London School of Economics.

### **MICHAEL FEITH**



# POLICY OFFICER, INVESTEU INVESTMENT COMMITTEE EUROPEAN COMMISSION

Michael Feith is a policy officer at the European Commission, where he deals with financing programs for infrastructure, enterprises, and services.

He is mainly involved in the set-up, maintenance, and governance of the "InvestEU" programme, a programme to mobilize up to EUR 372 billion of investments in the coming years. He is specifically experienced in topics like financial support for companies, including start-ups and digital and sustainable transition. He is also head of the secretariat of the InvestEU Investment Committee, the body that approves the use of the EU guarantee for financing and investment operations.

Mr. Feith entered the European institutions in 1999 via the European Parliament, before moving to European Commission in 2001. His background is in information technology, and he holds as well as a master's degree in European Politics.

### **MICHELE GOVERNATORI**



## POWER & GAS PROGRAMME LEAD, ECCO THINK TANK

Michele currently works as Power & Gas Programme Lead for Ecco Think Tank. He also works as a contracted professor of applied economics in the field of Energy and Environment.

After his degree with honors in Economics at Bocconi University in 1996 in Milano, he completed the master's in management of Energy and Environment at Scuola superior Enrico Mattei in Milano.

Since then, he has been working for several energy companies mainly as director of public and regulatory affairs, while never stopping his activity as researcher and popularizer in the fields of energy and environment. For over a decade he has been author of Derrick, a blog and radio broadcast on Energy and Environment for the all-news Radio Radical and he kept contributing to academic and non-academic journals. In 2020, he joined the initiative Worldwide Carbon Price as coordinator of the scientific committee.

### VINCENT GIRARD



## HEAD OF UNIT FOR PROJECT FINANCE, EUROPEAN INVESTMENT BANK

Vincent Girard joined the European Investment Bank in 2009.

Since 2021, he has been heading the Project Finance Unit covering Southern European countries including Italy, Spain and

Portugal, focusing on Renewable Energy, PPPs (rail, hospitals, universities) and Telecom (data centres, fibre networks) transactions.

Vincent has been working on the origination and execution of structured finance operations for almost 20 years, initially working at Natixis in Spain (2006-2009) and then at the European Investment Bank (EIB) where he covered both EU and non-EU countries (Africa and Latin America).

### **VIVIEN DE GUNZBURG**



# FOUNDER, PRESIDENT, AND MANAGING PARTNER, CERES INFRASTRUCTURE ASSET MANAGEMENT LLC

Vivien de Gunzburg is the Founder, President, and Managing Partner of Ceres Infrastructure Asset Management LLC, which manages a U.S.-based private debt fund focused on

financing large-scale infrastructure renovation. Prior to Ceres, he founded Findercod, a corporate finance advisory firm, and held roles at Stephens Financial Group and Lazard in New York, advising on major M&A and infrastructure deals. He also worked in M&A at Safra and Rohatyn Associates in New York, Rothschild in France, and in credit at Société Générale in Madrid and Hong Kong. Fluent in French, English, and Spanish, Vivien is active in several philanthropic organizations.

### **THIERRY GRAUWELS**



### **EU DIRECTOR, CCSA**

Thierry Grauwels is the EU Director at the CCSA.

Since joining Shell in 1998, Thierry has held several business and market development positions in the European energy market. He focused on the newly liberalised energy

markets, negotiated long term gas and LNG supply agreements and developed several positions in LNG regasification and power projects with hydrogen – Carbon Capture and Storage (CCS). He led Shell's advocacy efforts to promote the role of gas in Europe. He unbundled the gas distribution company of Athens according to the EU requirements and framed the ownership restructuring.

Thierry joined Fluxys, Belgian gas TSO and became the CFO of DESFA after the successful partial privatisation of the company by SNAM, Enagas and Fluxys in 2018.

Before being appointed as EU director of the CCS association in Brussels, he headed the BeNeLux business unit of Hinicio, a boutique consultancy firm specialised in Hydrogen and its derivatives.

### FRÉDÉRIC JAMMES



### CEO, ANOTECH

Frédéric Jammes is CEO of Anotech, a global project services firm supporting large-scale infrastructure and energy CAPEX projects. With over 20 years of executive experience, he has led international operations at Expleo, Alten, Orange Business Services, and

Altran, managing P&Ls up to €200M and teams of 2500+. His background spans energy, aerospace, defense, transport, and IoT. He is a board member, business angel, and active in industry lobbying. Frédéric brings strategic insight into compliance, innovation, and sustainable investment, with a proven track record in global delivery, M&A, and digital transformation.

### **MATTHEW JORDAN-TANK**



DIRECTOR, SUSTAINABLE
INFRASTRUCTURE POLICY AND
PROJECT PREPARATION, EUROPEAN
BANK FOR RECONSTRUCTION AND
DEVELOPMENT (EBRD)

Matthew is the Director of Sustainable Infrastructure Policy and Project Preparation

at EBRD, covering the energy, transport and municipal sectors. His work covers upstream policy support, PPP transaction advisory, and project preparation/technical due diligence and implementation issues. Matthew also leads the Bank's Sustainable Infrastructure advisory activities, dedicated to improving the quality of advice and efficiency of project preparation for both PPPs and public sector-based projects. He is also active in various MDB, G20 and OECD working groups on global infrastructure support initiatives. Previously, he was Head of the Infrastructure Policy Unit at EBRD from 2014-2018, and Senior Urban Transport Specialist at EBRD from 2008-2013. Prior to joining EBRD, he worked as a Transport Specialist for Inter-American Development Bank in Washington, DC and San Jose, Costa Rica from 1999-2007.

### ALEJANDRO JIMÉNEZ BENÍTEZ



### GLOBAL HEAD OF BUSINESS DEVELOPMENT, ACCIONA INFRASTRUCTURES

Alejandro Jiménez Benítez is Head of Business Development and Strategy in ACCIONA's Infrastructure Division. He joined ACCIONA in 2002 and has held various roles

in the Water and Service businesses, focusing on strategy and business development. He now combines his new role with his position as Director of Business Development, Strategy and Sustainability in Water. Known for his strategic insight, he has highlighted ACCIONA's global growth—particularly in the Middle East—and its leadership in delivering comprehensive water solutions, from desalination to sustainable infrastructure. Alejandro holds a civil engineering degree from the Polytechnic University of Madrid and an MBA from IESE.

### **VICENTE JORRO**



### FOUNDING PARTNER, AGERE

Vicente has over 25 years of experience in corporate finance, with a focus on the energy sector. Before founding Agere, he held senior roles at Alantra and Abengoa, including Global CFO and Head of Business Development. He has structured and closed

debt and equity transactions totaling over \$15 billion. Earlier in his career, he was a senior consultant at PwC and a senior credit officer at banks including HSBC, BBVA, and ING. Vicente has also been a guest lecturer in finance at Georgetown University and IAG PUC-Rio. He is fluent in Spanish, English, and French.

### **SVEN KRUKENBERG**



### **HEAD OF SALES GERMANY, CEE GROUP**

Sven Krukenberg is the Head of Sales Germany at CEE Group, where he is responsible for client acquisition, fund raising, and relationship management with institutional investors. He also evaluates the expansion of target groups in alignment with

the product offerings. Prior to joining CEE he worked in various sales and product related roles at Berenberg, DekaBank, IKB and Dresdner Kleinwort. With more than 20 years of professional experience, Sven holds a Bachelor of Business Administration and a Master of Finance from Frankfurt School of Finance and Management, complemented by a Certificate in Quantitative Finance (CQF).

### **BIJAN KAVIAN**



### **EV CHARGING, BENDER**

As Regional Manager for E-Mobility at Bender, I support our European subsidiaries and agencies operationally and strategically. My role includes driving business development, supporting product launches, and shaping pricing and cost strategies. Bender

stands out as a forward-thinking, family-run company with innovative products, a strong team spirit, and a great working environment. The main challenge lies in scaling to meet the surging demand for e-mobility solutions. We're just at the beginning of the e-mobility era, and the growing need for high-performance DC charging infrastructure across Europe presents significant opportunities for Bender.

### **DANIEL KOERHUIS**



## POLICY OFFICER AT THE EUROPEAN COMMISSION

Daniel is a Policy Officer at the European Commission for the Coordination with the EIB Group, EBRD and IFIs. He works on preparing Board meetings and coordinating European investments among others in

European infrastructure.

Daniel was a Member of Dutch Parliament on Dutch infrastructure and worked as Partner on helping European businesses to ensure that the mobility over European infrastructure will be green in the future. Daniel has worked in the capital markets, raising public debt for European governments and private equity for European businesses.

Daniel holds a Master of Science in Financial Econometrics and is a CFA charterholder

### **DOLF KOHNHORST**



## DIRECTOR AND HEAD OF INFRASTRUCTURE, SIMCO

Mr. Kohnhorst leads the origination of new infrastructure debt opportunities, bringing 34 years of experience in investment banking, debt capital markets, and lending across shipping, construction, and project finance.

He previously held senior roles at Societe Generale, Nomura, and Morgan Stanley, where he focused on financial institutions and the transfer of loan assets—including infrastructure and real estate—into capital markets. Earlier in his career, he worked in project finance and shipping at Continental Illinois. He is a member of SIMCo's Investment Committee.

### **BERND KREUTER**



## MANAGING PARTNER, PALLADIO PARTNERS

Bernd is managing partner and co-founder of Palladio Partners, Frankfurt, Germany. He advises German institutional investors on their infrastructure and other illiquid asset portfolios, including strategy definition,

structuring, investments, and asset management. From 2001 to 2011, Bernd was head of alternative investments and partner at Feri. He holds a Ph.D. in Computer Science, masters' degrees in mathematics from Bonn and Paris VI, a master's degree in economics, and is a CFA charterholder.

### **ANGENIKA KUNNE**



## HEAD OF INFRASTRUCTURE EQUITY, AVIVA INVESTORS

As Head of Infrastructure Equity at Aviva Investors Angenika is responsible for its Infrastructure Equity platform across the UK and Europe, including overseeing portfolio management, investment strategy and

origination activities for the Climate Transition Infrastructure Funds which holds investments across energy, mobility and digital. Angenika has nearly 17 years of experience in corporate advisory and investing across infrastructure, renewable energy and energy transition with prior roles at White Summit Capital, John Laing and Macquarie Capital.

### **MACEJ LEWANDOWSKI**



### FOUNDER, HYDROGEN PROSPECT

Maciej Lewandowski is one of the founders of Hydrogen Prospect, a climate tech startup focused on producing and supplying green hydrogen. Hydrogen Prospect aims to reduce the cost of renewable fuels for small and medium-sized enterprises (SMEs) by building

green hydrogen production sites across the Netherlands.

### JING LIU



## HEAD OF POWER AND RENEWABLES, SMBC

Assistant General Manager, Structured Finance Sumitomo Mitsui Banking Corporation

Mr Jing Liu is the Sector Lead of Power, Utilities, Metals & Mining at SMBC

responsible for the origination and execution of structured finance transactions across EMEA. He has 15 years' experience in financial sector focusing on project finance, acquisition finance and advisory services. He has been with SMBC since 2015, where he manages Power, Utilities, Metals & Mining team. Prior to SMBC, Jing worked at Standard Chartered in London for 10 years as a Director in Corporate Finance. He has led a number of transactions including Triton Knoll financing, Beatrice, Elenia acquisition, acquisition of Societa Gasdotti Italia, etc.

### **CORNELIUS MATTHES**



### **CEO, DII DESERT ENERGY**

Cornelius Matthes is CEO of Dii Desert Energy, driving the energy transition toward 100% renewables. A respected leader and investor in clean technologies, he has built successful energy ventures across the Middle East and Africa. Formerly with Deutsche Bank, he

brings board-level experience and leads Dii's international partner network. Recognized as a "Solar Pioneer," he lectures at top universities and speaks five languages. His work spans M&A, asset management, pay-as-you-go solar, and large-scale renewables. He has raised over \$100m for green projects and advises companies and funds in emission-free technologies. Renewable energy is both his profession and his passion.

### **VALERY FELIX PELTIER**



### PROJECT DIRECTOR, EBRD

Valery Félix Peltier is an infrastructure investment expert with over a decade of experience across Europe and Africa. He has worked on complex public procurement projects for the EBRD and previously directed large-scale renewable energy investments

at Eiffage. Valery combines technical finance expertise with deep knowledge of development banking, and data-driven project analysis. He has advised governments on procurement reform, post-crisis reconstruction, and digital infrastructure. He holds MSc degrees in Civil Engineering (ESTP Paris) and Infrastructure Finance (UCL).

### **VIVEK SAPRA**



# SENIOR ADVISOR INFRASTRUCTURE INVESTMENTS, AMPEGA ASSET MANAGEMENT AND INDEPENDENT BOARD DIRECTOR

Vivek Sapra is an Energy & Infrastructure project finance specialist. He has over 25 years' experience in advising & structuring

on transactions. His main role is with the Infrastructure Investments team at Talanx Group – Ampega Asset Management GmbH, which he joined in April 2015, with the mandate to advise, originate and execute transactions to help build the portfolio. Since an almost standing start, it now boasts investments made to over €5bn in infrastructure assets under management (both Debt and Equity) across a broad range of sectors, including in renewables, digital, energy transition, transportation and social infrastructure. During this period, he also spent a year at the Emerging Africa Infrastructure Fund (now Ninety One with Investec Asset Management) focusing on renewables in Sub-Saharan Africa.

### **MARCO SCHWEER**



## EXECUTIVE DIRECTOR, RENEWABLE ENERGY & ENERGY TRANSITION, HAMBURG COMMERCIAL BANK

Marco has 20+ years of experience in energy and infrastructure financings as an equity investor, senior debt provider and asset manager. Marco joined the Project Finance

team at HCOB in 2022 where his responsibilities include the origination, structuring and execution of lead arranger roles in the energy generation, energy transition and wider energy infrastructure space. In his prior role at SMBC in London, Marco was sector lead renewable energy and secured lead arranger mandates across the wind (offshore and onshore), solar, transmission and clean energy industries across EMEA. Previously, Marco headed the smart grids & infrastructure utilities business for SMBC and successfully closed transactions for the provision of more than eleven million smart meters to households in the UK.

### **KARSTEN SINNER**

HEAD OF INFRASTRUCTURE FUNDS AND REGIONAL HEAD OF FUNDS NORTH AFRICA, THE LEVANT AND TURKEY, EUROPEAN BANK FOR RECONSTRUCTION AND DEVELOPMENT (EBRD)

Karsten is responsible for EBRD's investment activities in infrastructure funds (which includes renewables funds) across the entire EBRD geography and for private equity funds in North Africa, the Levant and Türkiye. Karsten has more than 30 years' experience in the investment industry, predominantly with a focus on infrastructure, with prior roles at Morgan Grenfell/Deutsche Bank, Babcock & Brown, Transport for London, and the European Investment Bank (EIB).

### **MARI SIMULA**



## HEAD OF FUNDS INVESTORS RELATIONS, CAPMAN

Mari Simula has been part of CapMan's Management Group and Head of Fund Investor Relations team since 2017. She has long experience from international private asset fundraising, and business development

projects. In her current role, she has group-level responsibility of coordinating fundraising and fund investor relations activities. Her international team is co-operating closely with all CapMan's investment teams and covering a global investor base. Prior to joining CapMan in 2007, she did research on the private equity industry at the Research Institute of the Finnish Economy, Etla.

### **MICHAEL STACHOWSKI**



## INVESTMENT DIRECTOR, YIELCO'S INFRASTRUCTURE TEAM

Michael Stachowski is Investment Director in YIELCO's Infrastructure Team focusing on fund and co-investments. Before joining YIELCO, he was a product manager at Wealthcap Kapitalverwaltungsgesellschaft

(100% subsidiary of UniCredit Bank AG) for 8 years, where he was responsible for the structuring and placement of alternative investment products and headed the Alternative Investments Product Management team, focusing on private equity and infrastructure. Previously, he was part of UniCredit's Principal Investments unit active in private equity co-investments and bespoke financing solutions for institutional clients. Additional previous positions were in UniCredit Bank AG's Corporate Finance and Research & Strategy departments.

### **KATIE SUNDERLAND**



## DIRECTOR & FOUNDING MEMBER, VISIONEDGEONE

Katie is responsible for investor relations and communications at VE1. Katie has 14 years of experience in financial communications with a focus on infrastructure and ESG. She was previously senior communications manager

at AMP Capital from 2017 to 2022. Prior to joining AMP Capital, she held roles at Hermes Investment Management, Aura Financial and the Carlyle Group.

She has an MA in English Language & Literature from Oxford University and holds the CFA Society's Investment Management Certificate.

### **BOE PAHARI**



### CHAIRMAN, VISIONEDGEONE

Boe is Chairman of VEI and brings over 30 years of international experience in financial services, spanning private equity, funds management, investment banking, and structured finance. He was previously CEO and Global Head of Infrastructure Equity

at AMP Capital, where he built the platform into a top-five global infrastructure investment manager with USD 21 billion AUM. Boe also held senior roles at ABN AMRO/RBS, founded Foreshore Global Capital, and began his career at Citibank. Throughout his career, he has led major investment platforms and continues to play a key role in global infrastructure strategy and leadership.

### **KUNAL NITIN PAREKH**



## CEO AND CO-FOUNDER, MYRA INVESTMENTS AND SHS ENTITY

Kunal has been covering 16 years in Investment Banking and Private Equity. Realising the need and potential of Clean Energy in Emerging Markets, Kunal cofounded MYRA in 2018, after leading capital

deployment for several Clean Energy transactions in Asia, Latin America and Africa at Abraaj. His target fund at Abraaj had secured commitments from several development financial institutions and commercial investors. He has worked on over 4GW+ of Projects spanning more than USD 3bn+ in capital commitments.

Prior to Abraaj, Kunal worked in Investment Banking focused on Power, Utilities and Energy with Evercore, ABN/AMRO, RBS and CIMB where he focused on M&A advisory, capital raising, debt advisory and capital markets advisory.

### **AYMERIC PAUL**



## PARTNER HEAD OF INFRASTRUCTURE INVESTMENT, ACCESS CAPITAL GROUP

Joined Access in 2003

22 years of private equity and infrastructure experience

Sits on advisory committees of 5 pan-European Infrastructure funds in Europe

Served on multiple advisory committees of private equity funds

Aymeric holds a degree from IEP in Paris and EM in Lyon.

### **CYRILLE PAUL-CAVALLIER**



## INVESTMENT DIRECTOR, ATLANTE GESTION

Cyrille joined Atlante Gestion in 2010 and is Senior Investment Director, overseeing infrastructure business development and managing the Atlante Infrastructures Fund. He is also involved in launching new

investment strategies. With over 17 years of experience in project finance, he has led numerous transactions across France, Benelux, Spain, and the UK, focusing on social infrastructure, renewable energy, and telecoms. Prior to Atlante, he held roles at HSBC, Macquarie Capital, and a French renewable energy developer, and previously worked in large infrastructure project management for major industrial firms.

### **SVETLANA PIROCHE**



HEAD OF ASSET & PROJECT FINANCE SYNDICATION INVESTOR RELATIONSHIPS OFFICER, LA BANQUE POSTALE - CORPORATE & INVESTMENT BANKING

Svetlana has more than 20 years of experience in project financing, both in

terms of origination, structuring and syndication within toptier banks as CACIB and LCL.

Svetlana joined La Banque Postale in April 2019 to develop a syndication / distribution activity within the Project Finance department on European market with a broad-sector basis: renewable energy, infrastructure, green mobility, etc.

She is also in charge of investors relationship development, strategic partnerships, covering investor groups like asset managers, insurance companies, pension funds and banks.

### **VILLE POUKKA**



### MANAGING PARTNER, CAPMAN

Ville Poukka has nearly 20 years of experience in private equity and investment banking. Poukka is chair at CapMan Infras investment and ownership management committees.

Poukka has been leading CapMan Infra's investments in leading Finnish bus operator

Koiviston Auto, Norwegian ferry operator Norled, and district heating companies in both Norway and Finland.

Before CapMan Poukka worked at Danske Bank as Managing Director and was responsible for Nordic Energy and Infrastructure sector team in M&A advisory.

#### Positions of trust

2022 – Board Member, Koiviston Auto Group

### **LAUGHLAN WATERSTON**



### **HEAD OF ENERGY FINANCE, SMBC**

Laughlan Waterston is the Head of Energy Finance in SMBC's International & Structured Finance Department in London. He was previously based in SMBC's Dubai office between 2020-2023 covering the bank's corporate & structured finance business

across the Middle East region. Laughlan has 27 years' experience in banking with more than 20 years' experience of project and structured finance. He joined SMBC London Branch in 2002 having previously worked at Bankgesellschaft Berlin, Industrial Bank of Japan and National Westminster Bank (NatWest). He has experience on a wide variety of projects and corporates in the energy and infrastructure sectors including power, renewable energy and oil& gas, petrochemicals, waste to energy/ wastewater, utilities, social infrastructure and transportation. His roles and product areas include financial advisory, structured finance, corporate finance, acquisition finance, green/sustainable finance.

### **GEORG ZETT**



### SENIOR DIRECTOR, PSP INVESTMENTS

Georg Zett is a Senior Director in the Infrastructure Investments group at the Public Sector Pension Investment Board (PSP Investments). He has over 13 years of experience in the infrastructure sector. Georg joined PSP Investments in 2018. Prior

to joining PSP Investments, Mr. Zett worked in Power & Utilities investment banking at J.P. Morgan in London. He holds a M.A. in Economics from New York University and a B.A. in Economics from University of St. Gallen. Georg Zett is a member of the advisory board of PSP Investments' global airport platform Avi Alliance, and non-executive member of the Board of Directors of Nextwind

### **KAI ZIMMERMANN**



### FOUNDER, ZENAGA

Kai is the founder of the Zenaga Foundation gGmbH and a passionate climate and environmentalist. Through his membership in various organizations he has a wealth of experience. By operating several PV systems, his energy surplus house and other

measures, he is completely carbon neutral since 2016.

### THE GLOBAL INFRASTRUCTURE DIALOGUE 2025 1. FEES FOR OFFICIAL PARTICIPANTS (PROGRAMME) (PER PERSON) ("FEE") 4. EASY WAYS TO REGISTER STANDARD RATE **FEE OFFICIAL PARTICIPANTS** £2697 (Programme) Before or on 18th June 2025 Email 2. DELEGATES FEES (PER PERSON) ("FEE") info@dialoguecapital.com Telephone STANDARD RATE FEE DELEGATE +44 (0)203 287 6068 19% VAT (invoices will be issued in Euro currency) Before or on 18th June 2025 Dialogue Capital Ltd, 3. BOOKING CONTACT DETAILS OF "ATTENDEE" AT GLOBAL INFRASTRUCTURE DIALOGUE 2025 NW6 7UA London, UK TITLE: FIRST NAME: SURNAME: JOB TITLE: TELEPHONE: FAX: MOBILE: travel and accommodation. FIRST NAME/LAST NAME: CONTACT DETAILS OF PERSON IN CHARGE OF TICKET BOOKING JOB TITLE/EMAIL/DIRECT TEL: the Event NAME: ORGANISATION DETAILS: ADDRESS: TOWN/CITY: POSTCODE: COUNTRY: Yes, please: The registered delegate wishes to subscribe to the bi-weekly e-newsletter using Mailchimp and wishes to receive more information. days prior to the Event. Yes, please: I am interested in Club-membership and would like to receive more information. 4. PAYMENT METHODS (ALL FEES ARE STRICTLY PAYABLE IN ADVANCE) the same. Please select one of the following payment methods: Credit Card: Register and pay via the website (Paypal) at www.dialoguecapital.com/onlinepayment or email us at finance@dialoguecapital.com to pay online and we will issue you an e-invoice for credit card payment (there will be a charge of 3.7% for email-based online-payments.) Tick as appropriate: Amex Visa Mastercard Eurocard NAME AS IT APPEARS ON THE CREDIT CARD CARD NO. 3/4 DIGITAL SECURITY NUMBER SIGNATURE OF CREDIT CARD HOLDER (FIRST AND LAST NAME):

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